

Chapter 5: Ecosystem services and human well-being

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246

247 **What is this chapter about?**

248 Changes in nitrogen (N) levels in soils, air, and water affect the benefits people derive from ecosystems.
249 These benefits, known as ecosystem services, fall into the four categories of *provisioning*, *regulating*,
250 *cultural*, and *supporting* services. In this chapter we examined ecosystem services that are known to be
251 affected by nitrogen levels and management activities, with a focus on those that are relevant to

252 California. The five sections of this chapter address the central role of N in food production and
253 agriculture (Section 5.1); how N affects the ecosystem goods of clean drinking water and clean air
254 (Sections 5.2 and 5.3); the regulating service that N provides in maintaining a stable climate (Section
255 5.4); and the cultural and spiritual values that N affects, most notably how excess N alters biodiversity in
256 terrestrial and aquatic ecosystems, changing the way humans interact with and enjoy nature (Section
257 5.5).

258 **Main Messages**

259 **Production of California livestock and agricultural crops has increased since 1980, accompanied by**
260 **greater N fertilizer application.** Between 1980 and 2007, production of vegetables and melons and
261 fruits and nuts increased 128% and 17% respectively, reflecting shifts in the diet composition of the US
262 population. To meet increasing demands for animal protein, feed crops was also one of the highest crop
263 production categories, almost tripling over this period. Correspondingly, livestock production was on an
264 increasing trend, with the average annual milk cow and heifer population doubling.

265
266 **While N is indispensable in increasing the production of agricultural systems, much of the N applied is**
267 **lost to the environment, resulting in a variety of impacts on atmospheric, terrestrial, and aquatic**
268 **ecosystems.** The difference between the tonnes of N fertilizer applied and N harvested is on a
269 decreasing trend for cotton since 1980. However, the estimated amount of N that is not taken up by
270 crops is on a slightly increasing trend for vegetables, fruits and nuts. This corresponds to the amount of
271 fertilizer applied by crop, with estimated application rates on many vegetable and fruit and nut crops
272 having increased in recent decades, at the same time as the total acreage for these crops has also
273 increased.

274
275 **California's agricultural sector is important to the state's economy and also contributes significantly to**
276 **the provision of food security for the US and globally.** California's agricultural economy is the largest in
277 the US with over \$37.5 billion in earnings in 2010, producing 21% of the nation's dairy commodities and
278 more than 50% of the fruits and vegetables. The state is also the largest producer of ornamental
279 horticultural goods in the US with \$2.3 billion in wholesale sales and \$235 million in retail sales in 2009.
280 From a global perspective, California ranks 5th in terms of agricultural value added based on GDP market
281 exchange rates.

282

283 **Stakeholder Questions**

284 The California Nitrogen Assessment engaged with industry groups, policy makers, non-profit
285 organizations, farmers, farm advisors, scientists, and government agencies. This outreach generated
286 more than 100 N-related questions, which were then synthesized into five overarching research areas to
287 guide the assessment (Figure 1.4). Stakeholder generated questions addressed in this chapter include:

- 288 • What is the state of knowledge on how nitrogen influences air and water quality and impacts
289 human health?
- 290 • What is the cost of N management –to growers and to society in terms of public health costs,
291 and costs related to environmental contamination?

292

293 **5.0 Introduction**

294 This chapter outlines the impacts that changes in the nitrogen (N) cycle have on the environment and
295 human-well-being. On the one hand, perturbation of the N cycle facilitates greater production of food

296 (e.g., crops and livestock) and fiber, greatly benefiting the economy of California and the health of
297 people worldwide. On the other hand, excessive reactive N in the environment from agricultural and
298 urban activities is polluting the soils, air, and water and is linked to environmental damage including:
299 acidification, invasive species, particulate matter and ground-level ozone formation, depletion of the
300 stratospheric ozone layer, climate change, endangered species decline, eutrophication, and changes in
301 the composition of terrestrial and aquatic biotic communities. Changes in N levels in these resource
302 stocks affect the goods and services Californians derive from their surroundings, such as clean drinking
303 water, clean air, and recreational activities.

304 In this assessment we examined how changes in ecosystem services affect human well-being,
305 including food security, human health, and a healthy environment. Ecosystem services are the benefits
306 people obtain from ecosystems. These include provisioning, regulating, and cultural services that
307 directly affect people, as well as supporting services needed to maintain other services (MA 2005).
308 Provisioning services are the products obtained from ecosystems (e.g., food, fuel, clean water, clean air).
309 Regulating services are the benefits obtained from regulation of ecosystem processes (e.g., climate
310 regulation). Cultural services are nonmaterial benefits obtained from ecosystems through spiritual
311 enrichment, recreation, and aesthetic experiences (e.g., swimming, fishing, wildlife viewing, and
312 ceremonial uses of particular plant and animal species). Supporting services are necessary for the
313 production of all other ecosystem services. They include processes such as soil formation and
314 production of atmospheric oxygen. Supporting services differ from the above in that their impacts on
315 people are often indirect or occur over a long time period, whereas changes in the other categories have
316 relatively direct and short-term impacts. Building on Compton et al (2011), we examined ecosystem
317 services that are known to be affected by nitrogen levels and management activities (Table 5.0.1), and
318 refined this list to focus on those that are relevant in the California context. Trends and impacts on the

319 environment and human health in California are synthesized within this framework, providing an
320 assessment of the qualitative effects of nitrogen on ecosystem services and processes.

321 [\[Table 5.0.1 – click to jump\]](#)

322 This chapter is divided into five main sections. Section 5.1 describes the central role of N in food
323 production and other agricultural products in California. Food production in this context includes crop
324 and animal products. It shows the temporal trend of different groups of crop and livestock production
325 in California. Furthermore, it details the direct and indirect effects California agricultural production has
326 on the economy of California, as well as the important role California agriculture has in the food system
327 of the United States and worldwide. Section 5.2 and Section 5.3 discuss how N affects ecosystem goods
328 - clean drinking water and clean air respectively. Section 5.2 shows the spatial and temporal trend of
329 nitrate concentration levels in groundwater in California, and explains the human health consequences
330 of drinking water contaminated with high levels of nitrate. Section 5.3 explains how N affects air quality
331 and illustrates trends in air quality in California. Furthermore, it details the different respiratory
332 illnesses, cancer cases, birth outcomes, and mortality associated with exposure to nitrogen dioxide
333 (NO₂), ozone (O₃), and particulate matter (PM). The assessment of impacts on human well-being is
334 discussed in detail in sections 5.2 and 5.3 as this was an important issue identified by the research team
335 as well as through ongoing stakeholder comments; it is also a topic for which a comprehensive
336 accounting for California was lacking. Section 5.4 details the regulating service that N provides in
337 maintaining a stable climate. It discusses briefly how different forms of N influence the formation of
338 greenhouse gases (GHGs) and how it contributes directly and indirectly to global warming as well as
339 cooling. Section 5.5 discusses cultural and spiritual values that N affects, notably how excess N alters
340 biodiversity in both terrestrial and aquatic ecosystems – e.g., swimming, fishing, and/or other human

341 use of aquatic systems, changes in the way humans interact with and enjoy nature, and reduction in the
342 cultural and aesthetic values these different ecosystems provide for human well-being.

343

344 **5.1 Healthy food and other agricultural products**

345 Nitrogen is an essential component of food. As a building block of proteins, DNA, and chlorophyll, N is a
346 critical requirement for the growth and development of plants and animals (Marshner 1995, Epstein and
347 Bloom 2008). In most agricultural systems globally, and in virtually all the agricultural systems in
348 California, N is often the most limiting nutrient (Vitousek et al. 1997, Hirel et al. 2008). Hence,
349 application of fertilizer N or the importation of high protein feeds results in greater food production
350 (Bottoms and Hartz 2010, Letey et al. 1979, Oenema 2008, Kebreab 2001). Amendment of cropland with
351 synthetic and organic N fertilizers and supplementation of animal diets with N-rich feedstock is a
352 common practice across California (see Chapter 3).

353 Quantification of the impact of supplemental N on agricultural productivity and human well-
354 being is challenging. Although there has been a plethora of research on N in crop and animal production
355 systems, comparative long-term studies of the productivity effects of N are largely unavailable.
356 Attempts to tease out the precise amount of agricultural productivity that is directly attributable to N
357 supplementation are confounded by the complexities of agricultural production systems. Despite the
358 multiple interacting factors, it is well established¹ there has been a substantial, globally positive effect of
359 N on food production. Galloway et al. (2008) suggest that nearly 2 billion people are alive today because

¹ Throughout the assessment, “reserve wording” was used to quantify areas of uncertainty in the available data and level of scientific agreement. See Supplemental Data Tables for further details.

360 of synthetic fertilizer, while another study estimates that N fertilizers support an additional 27 percent
361 of the world's population than would have been possible otherwise (Erisman et al. 2008). A report
362 summarizing global long-term studies found that widespread use of synthetic N fertilizers is responsible
363 for as much as 60 percent of agricultural production (Stewart et al. 2005). It is therefore well
364 established that greater availability of N has had an unquestionably positive impact on food production.

365

366 **5.1.1 Role of nitrogen in agricultural production**

367 The contribution of N to California agriculture has not been systematically analyzed. The long-term
368 comparative data that would be necessary to provide an accurate estimate do not currently exist. The
369 Long Term Research on Agricultural Systems (LTRAS) at the University of California, Davis' Russell Ranch
370 Sustainable Agriculture Facility has performed some research that would be applicable but further years
371 of data collection and analysis are needed to draw results (K. Scow, personal communication).

372 Comparing concordant trends in N use and yield, however, provides some indication of the relationship.
373 For example, crop yields and N content, varieties, soil N levels and fertilizer applications are closely
374 monitored at LTRAS. While it is too early to predict either an upward or downward trend of crop yields
375 at the LTRAS, future analysis will help determine to what degree genetic improvement or fertilizer
376 applications influence yields.

377 Over the past 60 years (1946-2006), commercial sales of synthetic N fertilizer have increased
378 twelve-fold, with the greatest increase occurring between 1950 and 1980 (see Chapter 3; Figure 3.1).
379 Over the past five years, more than 600,000 tonnes of synthetic N, in the form of fertilizers, have been
380 sold annually in California (CDFA 1971-2007, Alexander and Smith 1990). Yields of almost all California
381 agricultural commodities have increased dramatically within this same time frame. For example,

382 between 1950 and 2007, yields of almonds, processing tomatoes, and rice increased by 368, 221, and
383 137 percent, respectively (Figure 5.1.1) (NASS 2010).

384 [\[Figure 5.1.1\]](#)

385 While it is well established from historical data that a positive relationship exists between
386 increasing N in agricultural systems and productivity, determining how much of these yield increases is
387 attributable to N, per se, is more difficult. For many crops, the relative N application rates per ha have
388 not increased significantly over this time period (see Section 3.1.1). Other components of the
389 agricultural production system—water infrastructure, pest management, genetics, etc.—have
390 undergone significant innovation simultaneously and are, at minimum, partially responsible for yield
391 increase (Johnson and McCalla 2004).

392 In animal systems, the result of more N in feedstock is more proportional. It is well established
393 that the amount of N fed to cattle results in greater quantities of meat and milk production (Kebreab et
394 al. 2001, Castillo et al. 2000, Powell et al. 2010, Oenema et al. 2008). Dairy cows are now fed more N in
395 absolute terms (not in percentage of intake), than they were being fed 30 years ago, to support higher
396 per cow productivity. As discussed in Section 3.2.1, the overall efficiency of milk cows has increased,
397 meaning that less N is used for physiological maintenance of the animal and more is used for milk
398 production. On the other hand, poultry production has not increased the amount of N being fed to
399 animals. Increases in production have resulted from other modifications to the production system (see
400 Section 3.2.1). A more apparent benefit of N use in the livestock sector overall is its effect of increasing
401 feed crop yields due to N fertilizer application.

402

403 ***5.1.1.1 Trends in indicators of crop production***

404 ***Food and feed crops***

405 While overall crop production (harvested yield x cropping area), N applied (N rate x cropping area), and
406 N harvested (crop production x % N in harvested portion) have generally increased in California over the
407 past several decades, the magnitude and direction of these trends differ considerably among major crop
408 categories (See Appendix 5.1.1 for a list of crops in each category). For example, significant increases in
409 statewide production were observed for vegetable and melons, other feed crops, and to a lesser extent
410 fruit and nut crops between 1980 and 2007 (Figure 5.1.2). In contrast, from 1980-2007 there was a
411 decline in statewide production of “other food crops”, a category which includes foods high in
412 carbohydrates such as grains (rice, wheat), pulses (dry beans, peanuts), and root crops (potatoes, sweet
413 potatoes, sugar beets). Over the same period, production of alfalfa, cotton and seed crops remained
414 fairly constant.

415 [\[Figure 5.1.2\]](#)

416 Statewide trends in overall N applied and N harvested are driven mostly by changes in cropping
417 area for the major crop categories, and to a certain extent by shifts in area among the dominant crops
418 within each category. Due to the paucity of year-to-year data on crop specific changes in N rate, N rates
419 for specific crops within a category were held constant over time. Using this approach, mean N rates for
420 a crop category can change over time if significant shifts in the relative area of each crop within a given
421 category occur. As such, the increase in applied and harvested N for feed crops, and fruits and nuts (and
422 the decrease in applied and harvested N in other food crops) mostly reflect the corresponding changes
423 in cropping area for each category (Figure 5.1.3; Figure 5.1.4).

424 [\[Figure 5.1.3\]](#)

425 [\[Figure 5.1.4\]](#)

426 The difference between N applied and N harvested provides a useful approximation of how
427 much of the N is lost to the environment from the various crop categories (Figure 5.1.5). Based on these

428 calculations there has been a decline in surplus N lost to the environment from both cotton and other
429 food crops. For both of these categories the decline in surplus N is due predominantly to a decline
430 acreage and subsequent N fertilizer application as opposed to noteworthy improvements in N recovery
431 efficiency by the crop. By contrast, increasing losses of N to the environment have occurred from fruits
432 and nuts, vegetables and melons, and other field crops since 1980. Since our calculations do not vary
433 fertilizer application rates over time for specific crops, there are two possible explanations for the
434 increases in excess N in these cropping systems. One is that yields for the crops in these categories have
435 declined over time, resulting in less N being harvested, an argument which is not well-supported by
436 existing data (see Chapter 3, section 3.2). A more plausible explanation is that the mix of specific crop
437 species within each category has shifted over time to favor crops that require higher fertilization rates
438 relative to the amount of N in their harvested portions, and presumably resulting in lower apparent N
439 use efficiency (NUE) for the category. Here NUE is defined in the simplest terms as the partial N balance,
440 which is calculated as the amount of N harvested and removed from the field per unit of N applied.
441 While estimates of NUE are available in this report for more than 20 individual crops (see Chapter 3;
442 Table 3.1), there is a need for additional studies that establish long-term trends in NUE for specific
443 California crops as well as the aggregate trends across broad crop categories.

444 [\[Figure 5.1.5\]](#)

445

446 **5.1.1.2 Trends in indicators of livestock production**

447 Livestock production in California has increased significantly since 1980 (see Section 3.8.3 and Figure
448 3.8). For example, the average annual milk cow and heifers population has doubled from 1980 to 2007;
449 increasing from 896 thousand in 1980 to 1.8 million in year 2007 (Figure 5.1.6). Nationally, the
450 production of animal products has gotten more efficient overtime; that is more animal products are

451 being produced with fewer animals (USEPA 2011). In California, milk production per cow has increased
452 from 15,153 pounds of milk per cow in 1980 to 22,440 pounds of milk per cow in year 2007. This
453 increase in productivity is due in part to larger amounts of N being fed to dairy cows than 30 years ago
454 (Figure 5.1.6). It should be noted that the increase in total N intake is a mostly a function of each animal
455 consuming more feed rather than a significant increase in the fraction of N in the feed.

456 [\[Figure 5.1.6\]](#)

457 Dairy cattle partition N intake into milk or manure and urine, and research shows that about 20-
458 40% of the N intake is excreted as milk, while about 60-80% of the N intake is excreted as manure
459 (Chase 2011). This partitioning of N can be managed through improvements in dairy cow diets. For
460 example, a dairy cow diet consisting of lower levels of crude protein has been shown to decrease N
461 excretion as manure and to improve the efficiency of converting N to milk production (Chase 2011).
462 Though the production of animal products has become more efficient over time, a greater amount of N
463 is needed to produce the same amount of animal protein as plant protein, reducing the overall system-
464 wide efficiency (Box 5.1.1) (Mosier et al. 2002). While N recovery (kg N retained in edible weight per kg
465 N in feed) in livestock production is lower than in crops, certain animal production systems are more
466 efficient than others (see Figure SPM.6 in ENA 2012). Poultry production, for example, results in a lower
467 N footprint per kg food; that is, it exhibits a higher feed N recovery efficiency in edible weight compared
468 to beef production (ENA 2012).

469 [\[Box 5.1.1\]](#)

470 The state-wide mass balance presented in Chapter 4 suggests that livestock production is an
471 important driver of N imported into the state and contributes significantly to the N flows between many
472 of the major sub-systems (e.g. cropland, groundwater, atmosphere, etc.). Feed crops accounted for
473 almost two-thirds of the 543 Gg N harvested from cropland. Alfalfa, which obtains a significant fraction

474 of its N from biological fixation, supplied almost 40% of the N harvested statewide. Even considering the
475 large amount of feed crops grown in the state, there is still a need to import 200 Gg N to meet the
476 dietary needs of livestock. The 537 Gg N in livestock feed is converted to 141 Gg N in food products and
477 416 Gg N in manure. Some of this manure is volatilized or leaches directly from the livestock facilities
478 while 307 Gg N from manure is applied to cropland, almost 30% of the total N inputs to cropland. From
479 the mass balance approach we can't determine the particular fate of manure applied to cropland.
480 However, based on the modeling results in van der Schans (2004), a large fraction of the N applied as
481 dairy manure would likely leach from cropland soils to groundwater. Results of the mass balance also
482 indicate that livestock systems are also important sources of gaseous N emissions, accounting for
483 approximately 53% of NH₃ and 5% of N₂O emitted in California each year.

484

485 **5.1.2 Human well-being and agricultural production**

486 According to multiple cohort studies (He et al. 2006, 2007, Dauchet et al. 2006), fruit and vegetable
487 consumption is positively associated with reduced risk of leading causes of death including stroke and
488 coronary heart disease. Thus, these studies suggest that adults should increase their fruit and vegetable
489 consumption to more than five servings per day. Additionally, since more than one-third of children and
490 two-thirds of adults are overweight or obese, the 7th edition of the *Dietary Guidelines for Americans*
491 places even more emphasis on reducing calories, increasing fruits and vegetables in the diet (e.g., it
492 advises that half the plate should be fruits and vegetables), and increasing physical activity (USDA and
493 HHS, 2010).

494

495 **5.1.2.1 Food and health**

496 It is well established that eating a diet high in nutrient-dense foods, e.g., vegetables, fruits, whole grains,
497 low-fat milk dairy products, seafood, lean meats and poultry, eggs, beans and peas and nuts and seeds,
498 contributes to long-term health outcomes. Since California produces much of the nation's fruits,
499 vegetables, and nuts (see Section 5.1.3.2), this section will review the nutritional implications of these
500 products.

501 *The Dietary Guidelines for Americans, 2010* suggests that all people increase the amount and
502 variety of their fruit and vegetable intake, focusing on dark green, red and orange vegetables, beans and
503 peas. Most contribute substantially to under-consumed nutrients such as folate, magnesium,
504 potassium, dietary fiber and vitamins A, C and K. The recommended amount is 2 ½ cups of vegetables
505 and 2 cups of fruit per day, which moderate evidence suggests protects against some forms of heart
506 disease and cancer. The most recent studies using data from the Behavioral Risk Factor Surveillance
507 System (BRFSS) show that only about one-third of adults consume fruit 2 or more times per day and only
508 about a quarter of adults consume vegetables 3 or more times per day, far short of the national target
509 (Grimm et al. 2010). Additionally, eaters should choose a variety of protein foods including unsalted nuts
510 and seeds. Since nuts are also relatively high in calories, they should substitute for other protein
511 servings (one serving is ½ oz.) instead of adding to them. Some evidence suggests that eating peanuts
512 and some tree nuts (walnuts, almonds and pistachios) reduces risk factors for heart disease as long as
513 they are consumed as part of a balanced diet and within calorie limitations (O'Neil et al. 2011, Kris-
514 Etherton et al. 2008).

515 California also produces a significant amount of dairy products (see Section 5.1.3.2), especially
516 for Californians. Milk products contribute significantly to calcium, vitamin D (if fortified) and potassium

517 in the diet. Adequate milk product intake is linked to bone health, especially in children and
518 adolescents, and reduced risk of cardiovascular disease, type II diabetes and lower blood pressure in
519 adults. For those who may be lactose intolerant, other foods, including soy beverages, can provide a
520 similar complement of nutrients. Choosing lower fat milk products (especially cheese) can help
521 decrease the intake of unnecessary sodium and saturated fat. In any case, moderation is the key when
522 consuming dairy products. The greater variety one can incorporate into one's diet - i.e., choosing
523 seasonally available foods - the easier it is to create and sustain a well-balanced diet.

524

525 ***5.1.2.2 N management and food quality: the tradeoff between quantity and quality***

526 While fertilization of crops have increased crop yield, it is provisionally agreed by most that it can also
527 decrease the nutrient composition of plants. Higher yields that result from nutrient application (not
528 always N) tend to be inversely related with the concentration of vitamins and minerals in plant tissues
529 (Jarrell and Beverly 1981). This dilution effect has been described in crops ranging from grains to berries
530 (Davis 2009). For example, a decrease in nitrate (NO_3) due to a decrease in N fertilizer use has been
531 shown to increase the vitamin C content in fruits and leafy vegetables (Mozafar 1996).

532 The effect of using organic versus inorganic sources of N on the mineral composition of food is
533 debated (Lairon 2010). It is provisionally agreed by most that food produced within organic farming
534 systems is packed more densely with minerals and thus contains greater nutrition (Brandt and Mogaard
535 2001, Williams 2002, Magkos et al. 2003, Rembialkowska 2007, Benbrook et al. 2008) while others find
536 the opposite (Bourn and Prescott 2002, Dangour et al. 2009). Benbrook et al. (2008) found that in 61%
537 of 236 paired comparisons, organic foods were nutritionally superior while only 37% of the comparisons
538 favored conventional foods. In contrast, Dangour et al. (2009) examined the same question and found
539 that for 8 nutrients and other nutritionally relevant substances ranging from nitrogen to copper there

540 was no difference between organic and conventionally produced food. Conventional crops contained
541 higher levels of nitrogen while organic crops contained higher levels of phosphorus and titratable
542 acidity. Part of the difference in findings may result from which studies were selected for inclusion or
543 the methods of analyzing comparisons.

544 The debate over nutritional quality of organic versus conventionally grown crops has also
545 focused on California crops. In one study, it was found that the mineral concentration of tomatoes was
546 greater in organic but only after 7 years of organic cultivation practices (Mitchell et al. 2008). Another
547 study demonstrated that California strawberries when grown organically have higher antioxidant activity
548 (Reganold et al. 2010). While more recent reviews survey a wider range of data, much of the results
549 suggest that there is no definitive answer on how organic and inorganic N will affect nutrient
550 composition of plants because of the confounding factors in the production systems.

551 Regardless of the source of N, it is generally accepted that the quality of California crops is
552 sensitive to the amount of N applied. There are negative consequences for crop production if too much
553 or too little N is available. Effects include increased pest pressures, harvest and postharvest issues, and
554 a lack of marketable yield (Daane, et al. 1995, Hartz et al. 2005, Linqvist et al. 2008). Crop sensitivity is
555 largely a function of growth habit, plant tissues and post-harvest storage conditions, and market
556 pressure.

557

558 **5.1.3 Economic benefit of agricultural production**

559 California is one of the leading agricultural producers in the world and plays an important role in
560 ensuring food security within the US and internationally. In addition, the agricultural sector in California
561 contributes to the Gross State Product (GSP) and provides employment for the state's population. The
562 use of N in agroecosystems has enabled California to sustain and increase crop as well as livestock

563 production since WWII, which has contributed tremendously to the economic well-being of Californians
564 and the rest of the US.

565

566 ***5.1.3.1 The importance of food production to California's economy and society***

567 While the agricultural sector, forestry, fishing, hunting, and supporting services account for about 1.45%
568 of California's Gross State Product (MOCA 2009), when associated industries are included, the value of
569 the agricultural sector to California is much greater. In year 2002, there were a total of 89,774
570 agriculture-related establishments in California employing over 1.6 million employees compared to a
571 state-wide total of 820,997 establishments (not including farming, government, railroad, and employed
572 sectors) employing over 12.8 million employees (Table 5.1.1) (MOCA 2009). Food, beverages, and
573 tobacco manufacturing alone accounted for \$61 billion in sales in year 2002 and employed nearly
574 200,000 employees in California. Nationwide, California establishments accounted for 15.1% of the US
575 food, beverages, and tobacco manufacturing establishments and employed 11.8% of US employees
576 working within the industry in year 2002 (MOCA 2009).

577 [\[Table 5.1.1\]](#)

578 The University of California Agricultural Issues Center (AIC) calculated the direct and multiplier
579 effects (i.e., indirect and induced effects) of California's agricultural sector on jobs, labor income, and
580 value added across economic sectors in the State using the IMPLAN Pro version 2.0 software and 2002
581 datasets from the US Department of Commerce. In year 2002, California's economy as a whole
582 generated a total of \$2.28 trillion in sales, employed almost 20 million, paid close to \$915 billion in labor

583 income, and created about \$1.4 trillion of value added² (MOCA 2009). Accounting for direct effects³
584 alone, the model shows that agricultural production and processing in California contributed 4.28% of
585 the total sales, 3.76% of the total employment, 2.47 % of the total labor income, and 2.85% of the total
586 value added in the State of California (Table 5.1.2) (MOCA 2009). When taking into account total
587 effects, which include direct, indirect⁴, and induced⁵ effects, the contribution of California's agricultural
588 production and processing sector to the State's total employment, labor income, and value added
589 increased to 7.29%, 5.60%, and 6.49% respectively (Table 5.1.2) (MOCA 2009). Accounting for the total
590 effects of farming in California, MOCA (2009) showed that 2.6% of employment (nearly 514 thousand
591 jobs) in California, 1.6% (\$14.3 billion) of labor income, and 2% (\$27.2 billion) of value added is
592 attributed to farming.

593 [\[Table 5.1.2\]](#)

594 The production (Figure 5.1.2) and value added (Figure 5.1.7) of vegetable and melon crops, as
595 well as of fruit and nut crops are on an increasing trend. Vegetables, fruits, and nuts represent the
596 highest valued subgroup within farming. The growth and production of these cropping activities has
597 important economic and societal implications. Based on MOCA's (2009) analysis, vegetables, fruits, and
598 nuts accounted for about 1.5% (about 299 thousand) of California's total employment and 0.97% (\$8.8
599 billion) of total labor income in year 2002 (Table 5.1.2) (MOCA 2009). Although the production of fruits
600 and nuts has not increased as much compared to vegetables and melons from 1980 to 2010, the

² Value added is equal to the sum of compensation to employees, taxes on production of inputs, and gross operating surplus (MOCA 2009).

³ Direct effects measure the direct outputs of a particular industry and thus are determined directly by that industry's inputs (MOCA 2009).

⁴ Indirect effects are the secondary inter-industry effects that one industry has on another (MOCA 2009).

⁵ Induced effects are the changes in household consumption of goods and services measured in employment, income, and value-added (MOCA 2009).

601 California net value added for fruits and nuts has more than doubled within the same period of time
602 (Figure 5.1.7).

603 [\[Figure 5.1.7\]](#)

604 The second highest valued subgroup within farming—the beef and dairy industry—accounted
605 for 0.53% (about 105 thousand) of the State’s total employment, 0.2 % (\$1.8 billion) of labor income,
606 and 0.24% (\$3.3 billion) of value added (Table 5.1.2). However, the net value added for dairy products
607 has tripled, from \$2 billion in 1980 to about \$6 billion in year 2010. The rapid and dramatic change in
608 net value added for dairy products around 2007 can be explained by the amount of milk equivalent that
609 the US was exporting and the currency value of the US dollar (personal communication, Professor Leslie
610 Butler)⁶. On the other hand, the net value added⁷ of poultry and eggs and other meat products has
611 stayed relatively constant from 1980-2010 (Figure 5.1.8). Overall, the total net value added as well as
612 the rate of increase of net value added for crop production far exceeds that of livestock production in
613 California (Figure 5.1.9).

614 [\[Figure 5.1.8\]](#)

615 [\[Figure 5.1.9\]](#)

616 The importance of agriculture as an economic enterprise differs depending on region, with the
617 Central Valley and Central Coast areas dominating in terms of total state output (Table 5.1.3), as well as
618 in the relative importance of agriculture within their respective economies. Agricultural production

⁶ In 2004-2007, there was an increase in exports of dairy products. Similarly, the value per unit of milk increased from \$11.58/Cwt in year 2006 to \$18.05/Cwt in year 2007 and then decreased slightly to \$16.82/Cwt in year 2008 (USDA NASS). The strengthening (increase) of the US dollar in the beginning of July 2008, on the other hand, caused a huge loss to the dairy export market, which in turn caused the price of milk to decrease by almost 50% in 2009. Hence, the dramatic decrease in the net value added of dairy products in year 2009.

⁷ Net value-added is the sector’s contribution to the National economy and is the sum of the income from production earned by all factors-of-production, regardless of ownership (USDA ERS).

619 and processing represented 9.2, 7.8, and 2.8 percent of the regional output for the San Joaquin Valley,
620 Sacramento Valley, and Central Coast, respectively (MOCA 2009).

621 [\[Table 5.1.3\]](#)

622

623 ***5.1.3.2 The importance of California agriculture to US and global food systems***

624 California agriculture is critical to the long-term security of the US food system. California's agricultural
625 economy is the largest in terms of cash receipts (37.5 billion dollars in 2010) in the United States and
626 nearly twice as big as that of the third largest agricultural producing state of Texas (19.9 billion dollars in
627 2010) (USDA NASS 2011). California produces 21% of the nation's dairy commodities and more than
628 50% of the nation's fruits and vegetables. California is not only one of the major producers of many crop
629 and livestock commodities; in some cases it is the only producer in the nation (Table 5.1.4). For
630 example, in 2010, California was the sole producer (99 percent or more) of 14 commodities (USDA NASS
631 2011). Many of these commodities also belong in the list of California's top ten agricultural exports
632 between years 2007-2009 (USDA NASS 2011).

633 [\[Table 5.1.4\]](#)

634 California is also the largest producer of environmental horticultural goods in the US in terms of
635 both wholesale sales (\$2.3 billion in year 2009) and retail sales (\$235 million in year 2009) (USDA NASS
636 2010). Its wholesale sales of \$2.3 billion in year 2009 are almost twice as much as those of the second
637 largest horticultural producing state, Florida. In 2010, flowers and foliage, valued at about \$1 billion,
638 was one of the top 20 commodities in California. The nursery, greenhouse and floriculture commodity
639 group comprised about 9.2% of the state's cash income, and Christmas trees showed an 83% increase in
640 cash receipts (USDA NASS 2011).

641 From a global perspective, California is also one of the leading agricultural producers in the
642 world. According to the World Bank's ranking of agricultural value added based on GDP purchasing
643 power parity exchange rates for more than 200 countries, California ranks 9th (\$27.6 billion), which is
644 only slightly below countries like Brazil (\$27.7 billion), Indonesia (\$28.5 billion), and Italy (\$29.7 billion).
645 Based on the same ranking, China ranks 1st (\$191 billion), the US ranks 2nd (\$148.6 billion), and India
646 ranks 3rd (\$110.6 billion). When the ranking of agricultural value added is based on GDP market
647 exchange rates, California ranks 5th (\$28.4 billion), which is tied with Italy, the US ranks 1st (\$153.9
648 billion), Japan 2nd (\$71.1 billion), and China ranks 3rd (42.5 billion) (MOCA 2009). When examining
649 specific crops, the US is the world's largest producer of almonds, strawberries, and dairy products,
650 where California's share of the US production for these three top commodities is 19 percent, 100
651 percent, and 61 percent respectively (see Table 2.3).

652

653 **Appendix 5.1.1 California crop categories used in the assessment**

654 [\[Table A5.1.1\]](#)

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741 **Box 5.1.1. Animal production requires more N. [\[Return to text\]](#)**

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The agricultural sector has been identified as the largest driver of change in the nitrogen cycle on Earth over the past few decades (Howarth 2004). This is because nitrogen inputs serve human needs especially in agricultural production. Worldwide, N fertilizer accounts for about 40% of the increase in per capita food production in the past 50 years (Mosier et al., 2001). In addition to the increase in fertilizer N use, animal protein consumption in both developed and developing countries are also on the rise (Mosier et al. 2002).

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The increase in worldwide demand for animal protein has led to significant changes in livestock and crop production that has contributed to increases in N loss. First, intensification of meat production increases the pressure of increasing N fertilizer into food production. This is because more N is needed to produce the same amount of animal protein as plant protein (Mosier et al. 2002). For example, Bleken and Bakken (1997) found that 3g N must be supplied to soil to produce wheat flour containing approximately 6.3 grams of protein whereas a total of 21g N must be supplied to soil to produce the same amount of animal protein. Further, when considering the efficiency of the whole system, estimates suggest that four to eleven units of feed N are required to create one unit of animal protein (Integrated Nitrogen Committee 2011). The increased N requirements result from compounded inefficiencies as N is transferred through the supply chain. Tracing the N back in the food chain, Galloway and Cowling (2004) estimate that only 4% of N applied to corn is eventually consumed in beef. Although other animal production systems are typically more efficient than beef cattle on feed, this example highlights the systemic N inefficiencies when producing animal protein for human consumption.

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Second, it has been observed that another contribution to the increase in N losses is due to the decoupling of livestock and crop production (Mosier et al. 2002). As a result, instead of treating animal manure as plant nutrient it is simply treated as a waste. This might have contributed to the increased use of synthetic N fertilizer in agricultural production.

751

752

Third, in addition to the decoupling of livestock and crop production, the level of animal production has exceeded that of crop production and this pattern is observed especially in China (Mosier et al. 2002). The excess manure N that is not used for crop production is simply dumped into aquatic systems contributing to myriad ecological consequences.

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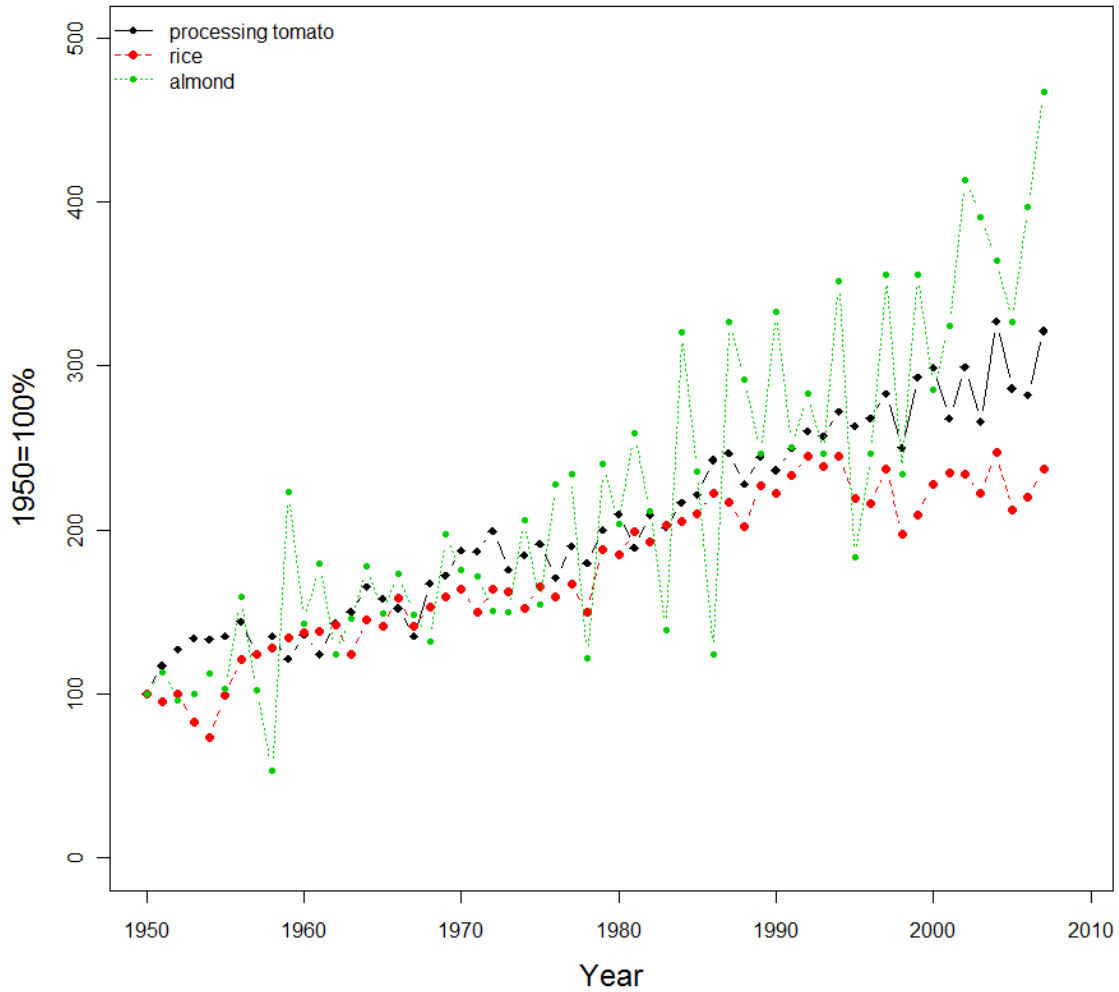
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759 **Figure 5.1.1 Yield increase of processing tomato, rice, and almond in California, 1950 – 2007.** Source:
 760 NASS 2009 [\[Return to text\]](#)



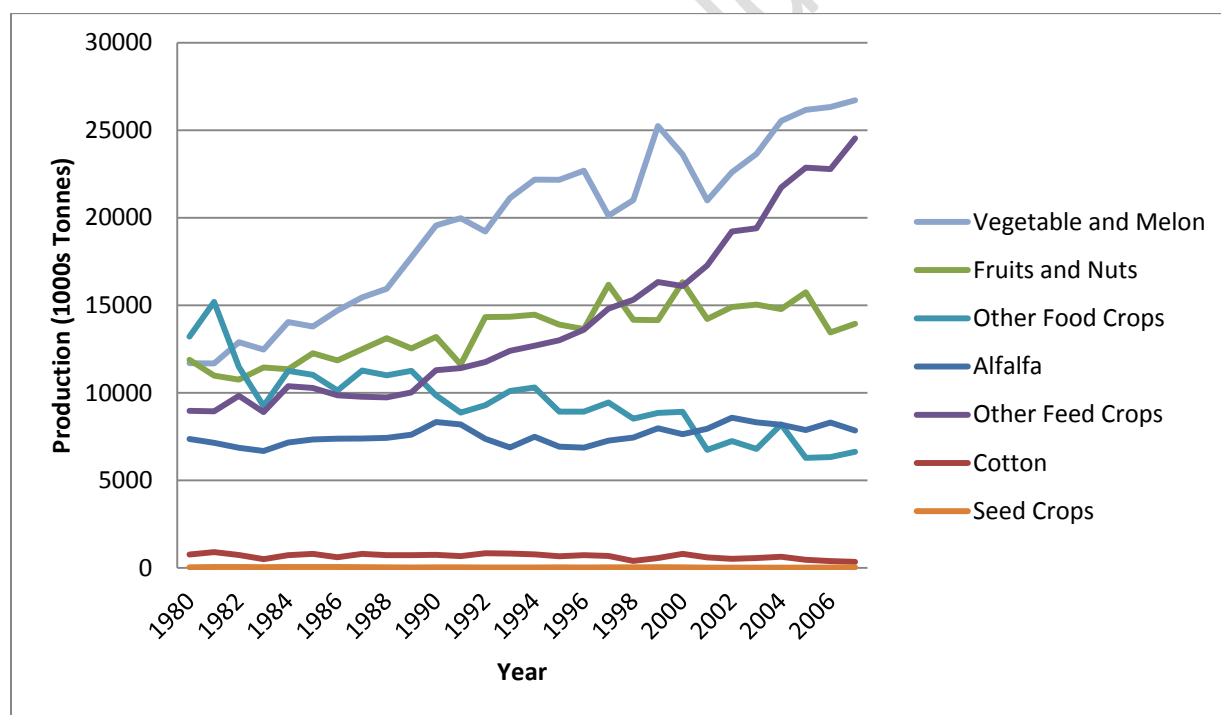
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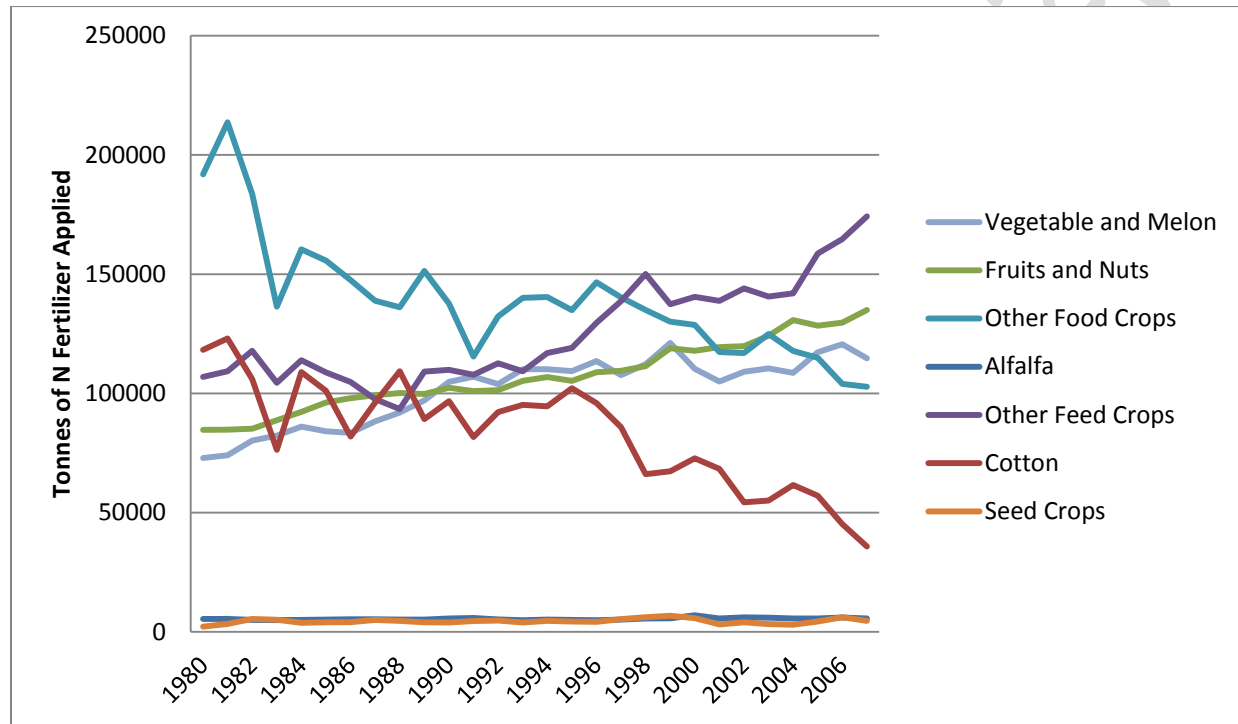
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765 **Figure 5.1.2 Production of major crops in California, 1980-2007.** The groupings of crop categories
 766 mostly follow the categorization of the California Agricultural Statistics, Crop Year 2010 published by the
 767 USDA, NASS, California Field Office. For the list of crops that typically fall under the “Field Crops”
 768 category of the California Agricultural Statistics publication, we have further divided this into several
 769 categories taking into consideration the type of nutrition and function a specific type of crop provides.
 770 “Alfalfa” is an N-fixing crop and is therefore omitted. “Seed crops” are not directly harvested for human
 771 consumption and hence has its own category. “Other food crops” consists of crops that typically
 772 provide carbohydrates for human nutrition, and “Other feed crops” are crops that are typically used for
 773 livestock production. For further details on the specific crops in each crop category see Appendix 5.1.1.
 774 Source: USDA, NASS, 1980-2007 [\[Return to text\]](#)



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776 **Figure 5.1.3: Tonnes of N fertilizer applied to various crop categories in California, 1980-2007.** The
 777 change in N applied by crop category over time was calculated by multiplying the acreage of land
 778 devoted to each crop type by an average N fertilizer rate for each crop type. Source: USDA, NASS,
 779 California County Agricultural Commissioners' Data (2002-2007); UC Davis Cost Studies, 1999-2010,
 780 USDA Chemical Use Surveys (1995-2007). [\[Return to text\]](#)



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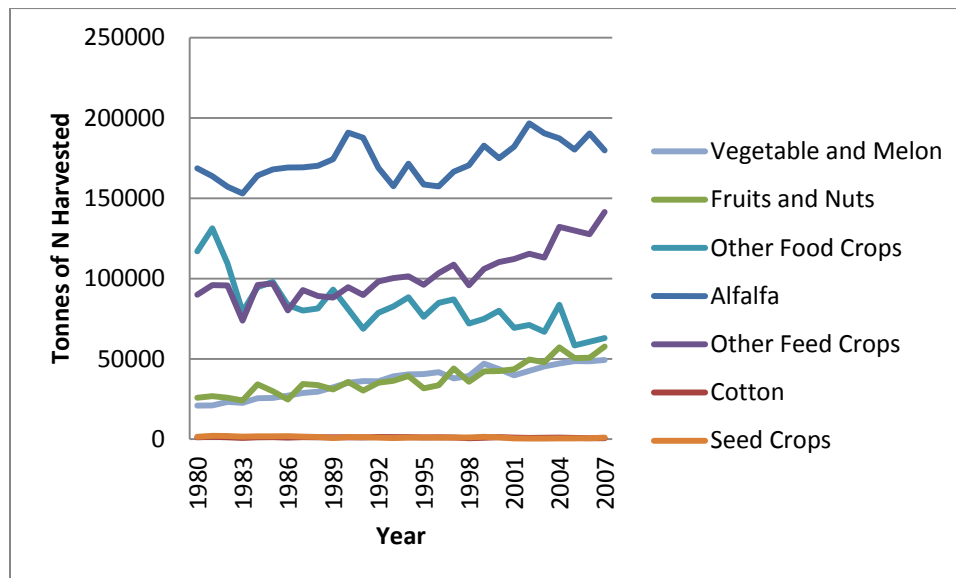
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786 **Figure 5.1.4: California imputed tonnes of N harvested, 1980-2007.** Tonnes of N harvested for each
 787 crop category is calculated by: tonnes of crop produced*%Dry Matter*%N. The crop categorization of
 788 crops used here is consistent with the crop groupings used in Figure 5.1.2. Source: USDA, NASS,
 789 California County Agricultural Commissioners' Data (2002-2007); UC Davis Cost Studies, 1999-2010,
 790 USDA Chemical Use Surveys (1995-2007). [\[Return to text\]](#)



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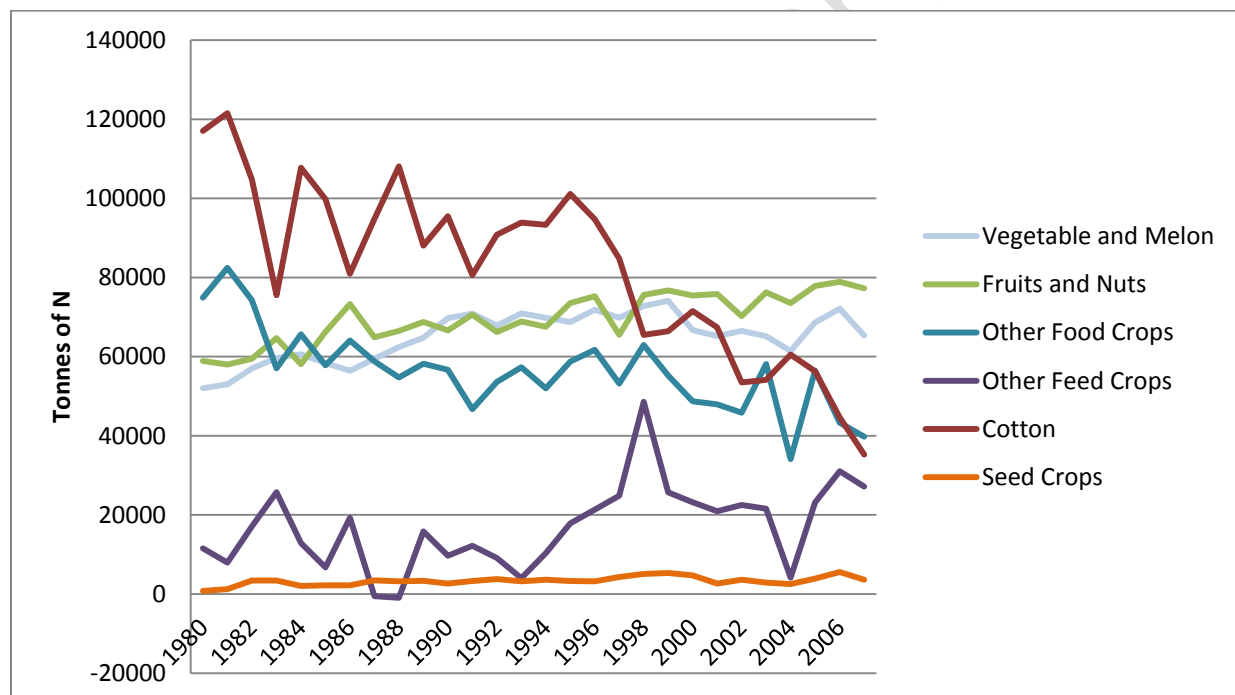
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798 **Figure 5.1.5: California estimated difference in tonnes of N applied in fertilizer and N harvested, 1980-**
 799 **2007.** The estimated difference between total tonnes of N applied (crop area x average N application
 800 rate) and tonnes of N harvested provide a rough approximation of how much of the N applied is lost to
 801 the environment. The crop categorization of crops used here is consistent with the crop groupings used
 802 in Figure 5.1.2. Alfalfa is omitted since it is an N-fixing crop and very little synthetic N is applied (e.g., 13
 803 kg N/ha) for the cultivation of alfalfa. Source: USDA, NASS, California County Agricultural
 804 Commissioners' Data (2002-2007); UC Davis Cost Studies, 1999-2010, USDA Chemical Use Surveys
 805 (1995-2007). [\[Return to text\]](#)



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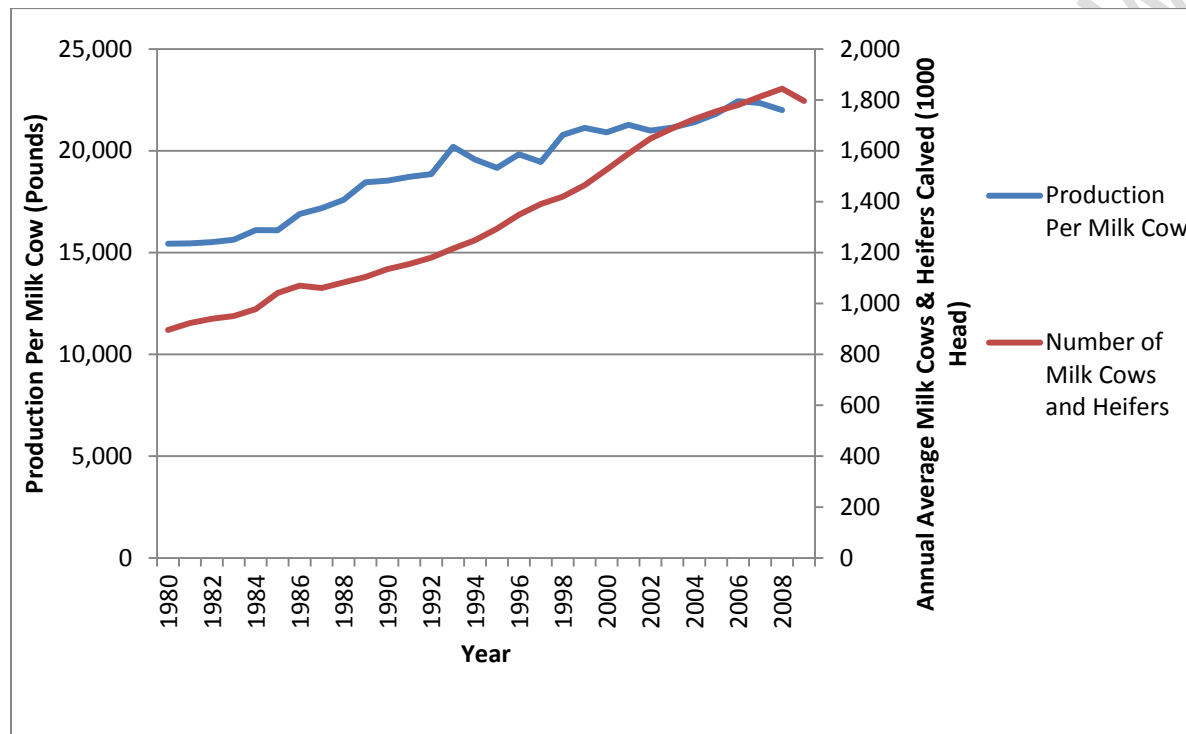
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810 **Figure 5.1.6: California population of milk cows and heifers and production per milk cow, 1980-2007.**

811 California has gotten more efficient in milk production overtime as the production of milk per cow has
812 increased from 15,000 pounds per milk cow in year 1980 to about 22,500 pounds per milk cow in year
813 2007. Source: USDA, NASS, 1935-2009. [\[Return to text\]](#)



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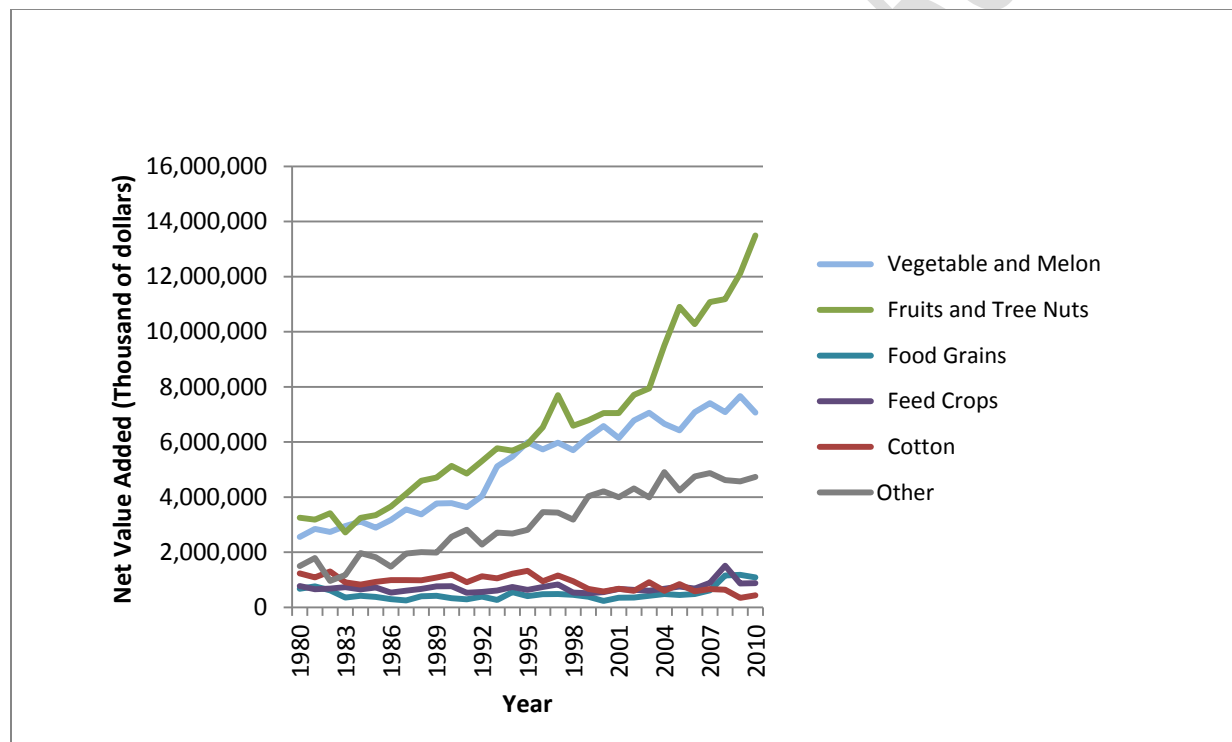
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820 **Figure 5.1.7: California net value added from crop production, 1980-2010.** Net value-added is the
 821 sector’s contribution to the national economy and is the sum of the income from production earned by
 822 all factors-of-production, regardless of ownership (USDA ERS). The “Other” category shown in the
 823 figure below includes oil crops, tobacco, home consumption, ‘value of inventory adjustment’, and other
 824 miscellaneous values as reported in the USDA ERS database. The net value added for fruits and tree
 825 nuts has more than tripled from 1980-2010. Crop groupings follow that of the USDA ERS and are not the
 826 same as those used in Figures 5.1.2 – 5.1.5. Source: USDA, ERS, 1980-2010. [\[Return to text\]](#)



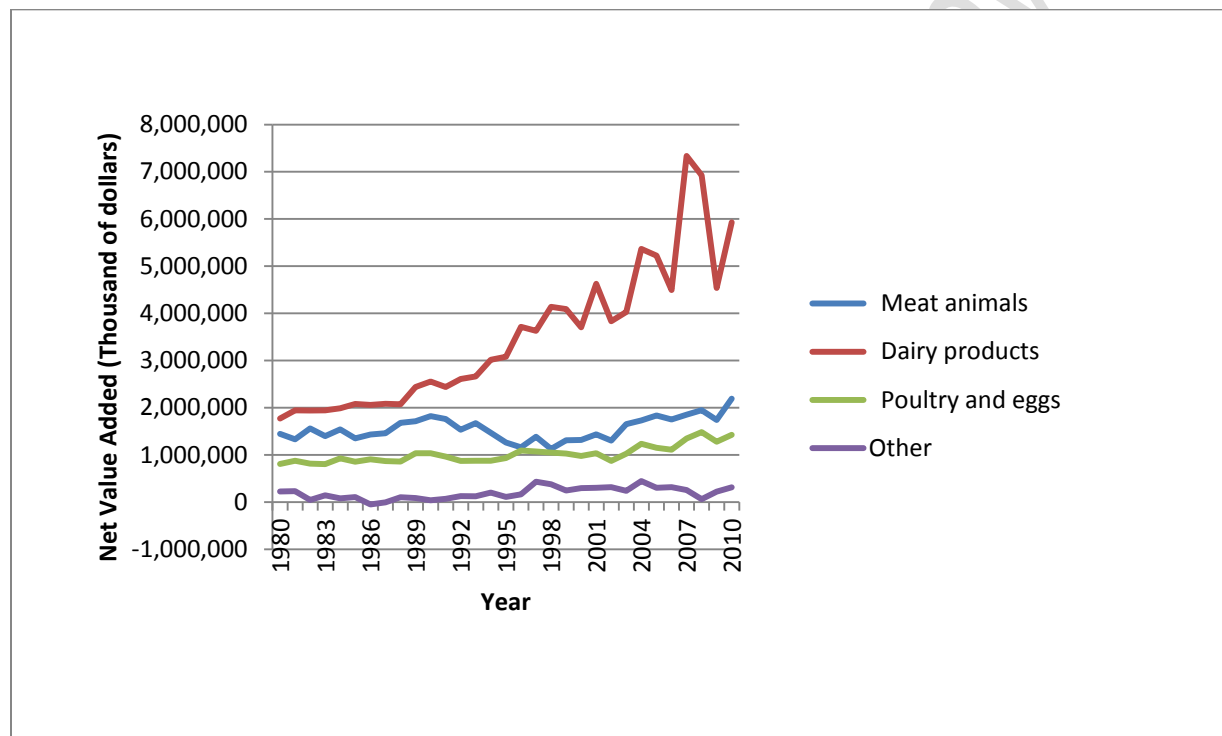
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831 **Figure 5.1.8: California net value added from livestock production, 1980-2010.** Net value-added is the
832 sector's contribution to the national economy and is the sum of the income from production earned by
833 all factors-of-production, regardless of ownership (USDA ERS). The "Other" category shown below is a
834 sum of the net value added from miscellaneous livestock, home consumption, and 'value of inventory
835 adjustment' as reported in the USDA ERS database. The net value added for dairy products has tripled,
836 from \$2 billion in 1980 to about \$6 billion in year 2010. Source: USDA, ERS, 2011. [\[Return to text\]](#)



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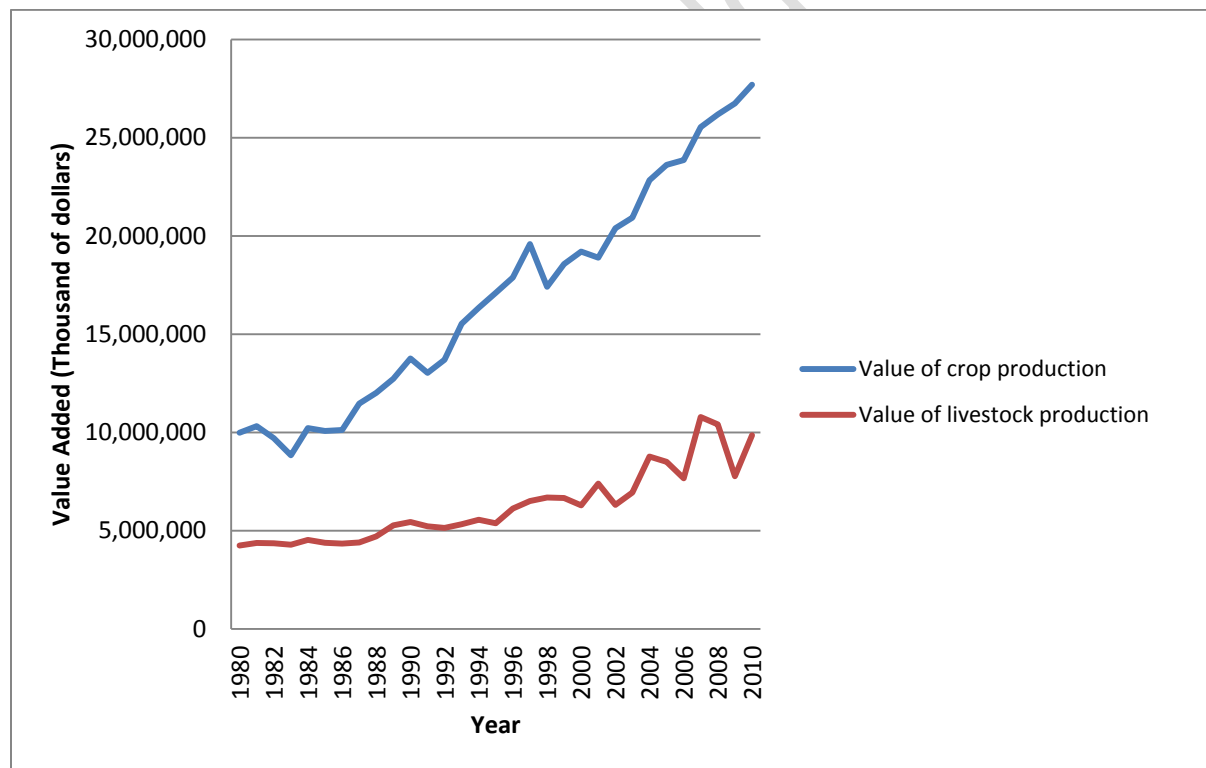
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842 **Figure 5.1.9: California total value added from crop and livestock production, 1980-2010.** The value of
843 agricultural sector production is the gross value of the commodities and services produced within a year.
844 The value of crop production below is the sum of the total value added from the different categories of
845 crop production minus the “other” and the “vegetables” category as published by the USDA/ERS (1980-
846 2010) database. Similarly, the value of livestock production is the sum of the value added from the
847 different livestock production categories minus the “other” category as shown in Figure 5.1.8. The total
848 value added from crop production far exceeds the total value added from livestock production in
849 California. Source: USDA, ERS, 2011. [\[Return to text\]](#)

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853 **Table 5.0.1: Ecosystem services affected by increased N in the environment.** Positive and negative impacts of N on various environmental and
 854 human health services are indicated using a plus or a minus. Source: Adapted from Compton et al (2011) and USEPA (2012). [\[Return to text\]](#)
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Type	Ecosystem service	Beneficial or adverse impact	Mechanism of impact	N-related cause	Source
Provisioning	Production of food and materials	+	Increased production and nutritional quality of food crops	N fertilizer increases crop growth	Synthetic and organic N fertilizer
		+	Increased production of building materials and fiber for clothing or paper	N fertilizer increases crop growth	Synthetic and organic N fertilizer
		-	Soil acidification, nutrient imbalances and altered species composition	Acid deposition	Fossil fuel combustion, and agriculture
	Fuel Production	-/+	Increased N inputs required for some biofuel crops can affect other services	N fertilizer increases crop growth	Synthetic and organic N fertilizer
		+	Increased use of fossil fuels to improve human health and well-being across the globe ⁸	Increase energy availability	Fossil fuel combustion
Supporting and Regulating	Drinking water	-	Increased nitrate concentrations lead to blue-baby syndrome, certain cancers	Nitrate into water	Agriculture
		-	Increased acidification and mobility of heavy metals and aluminum	Acid deposition	Fossil fuel combustion, and agriculture
	Clean Air	-	NO _x -driven increases in ozone and particulates exacerbate respiratory and cardiac conditions.	NO _x into air; PM _{2.5} , O ₃ and related toxins	NO _y and NH _x from fossil fuel combustion, and agriculture
		-	Increased allergenic pollen production	Pollen production	Crops with airborne pollen
		-	Stimulation of ozone formation, which in turn can reduce agricultural and wood production and act as a greenhouse gas	Ozone and acid deposition	Fossil fuel combustion

⁸ This impact is not addressed in Chapter 5. Please refer to Section 3.4 for a discussion of fuel combustion as a direct driver.

Type	Ecosystem service	Beneficial or adverse impact	Mechanism of impact	N-related cause	Source
	Visibility	-	Increased NO _x and NH ₃ in air stimulates formation of particulates, smog and regional haze	Fine particulate matter	NO _y and NH _x from fossil fuel combustion and agriculture
	Climate regulation	+/-	Variable and system-dependent impacts on net CO ₂ exchange	N deposition	Fossil fuel combustion, agriculture
		-	Stimulation of N ₂ O production, a powerful greenhouse gas	N ₂ O into air	Agriculture, animal manure management, sewage treatment, fossil fuel combustion
	UV Regulation	-	Increased N ₂ O release, which has strong-ozone-depleting potential	N ₂ O into air	Agriculture, animal manure management, sewage treatment, fossil fuel combustion
Cultural	Swimming	-	Stimulation of harmful algal blooms that release neurotoxins (interaction with phosphorus)	Excess nutrient loading, eutrophication, variable freshwater runoff	Fossil fuel combustion, agriculture
		-	Increased vector-borne diseases such as West Nile virus, malaria and cholera	Excess nutrient loading, eutrophication, variable freshwater runoff	Fossil fuel combustion, agriculture
	Fishing	+	Increased fish production and catch for some very N-limited coastal waters	Nutrient loading, N deposition	Fossil fuel combustion, agriculture
		-	Increased hypoxia and harmful algal blooms in coastal zones, closing fish and shellfish harvests	Excess nutrient loading, eutrophication, variable freshwater runoff	Fossil fuel combustion, agriculture
		-	Reduced number and species of recreational fisheries from acidification and eutrophication	Atmospheric deposition of HNO ₃ , NH ₃ and ammonium compounds	Fossil fuel combustion, agriculture
	Hiking	-	Altered biodiversity, health and stability of natural ecosystems	N deposition	Fossil fuel combustion, agriculture
	Biodiversity	-	Altered biodiversity, food webs, habitat and species composition of natural ecosystems	N deposition	Fossil fuel combustion, agriculture
	Other	-	Damage to buildings and structures from	Acid deposition	Fossil fuel combustion,

Type	Ecosystem service	Beneficial or adverse impact	Mechanism of impact	N-related cause	Source
			acids		agriculture
		+/-	Long range trans-boundary N transport and associated effects (both negative and positive)	N deposition	Fossil fuel combustion, agriculture

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DRAFT: Stakeholder Review

857 **Table 5.1.1: California's agriculture-related industries, 2002.** Source: MOCA 2009 [\[Return to text\]](#)
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Category	Establishments	Sales (\$ million)	Payroll (\$ million)	Employees
Food, beverages and tobacco manufacturing	4,661	61,615	6,515	196,508
Total agriculture-related industries	89,774	264,988	33,353	1,656,316
Total California, not including farming, government, railroad and employed sectors	820,997	N/A	510,841	12,856,426

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868 **Table 5.1.2 California: Direct and total effects as share of state economy, 2002.** Source: MOCA 2009

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	Direct Effects				Total Effects		
	(percent)				(percent)		
	Industry output (sales)	Employ.	Labor income	Value added	Employ.	Labor income	Value added
Agricultural production and processing	4.28	3.76	2.47	2.85	7.29	5.60	6.49
Farming	1.24	1.55	0.77	1.05	2.59	1.56	1.96
Vegetables, fruits, nuts	0.66	0.83	0.47	0.66	1.51	0.97	1.18
Beef and dairy cattle	0.22	0.27	0.03	0.03	0.53	0.20	0.24

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878 **Table 5.1.3 Economic importance of agriculture to selected regional economies, 2002.** Source: MOCA
 879 2009 [\[Return to text\]](#)
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Region	Direct effects				Total effects		
	Industry output (sales) (\$mil.)	Employ. (jobs)	Labor income (\$ mil.)	Value added	Employ. (jobs)	Labor Value (\$ mil.)	Value added
San Joaquin Valley	34,005	313,277	7,567	12,698	601,102	16,580	28,345
Sacramento Valley	7,958	54,422	1,592	3,318	95,517	3,056	5,977
Central Coast	14,028	110,686	3,894	6,728	183,606	7,213	12,594
California Agricultural Production and Processing	97,722	744,920	22,553	39,646	1,445,357	51,227	90,194
Total California economy	2,281,194	19,831,054	914,708	1,389,164	N/A	N/A	N/A

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892 **Table 5.1.4: Share of US production of California commodities for top 25 commodities produced in**
 893 **California.** Source: USDA ERS: <http://www.ers.usda.gov/data/FarmIncome/finfidmu.htm>
 894 [\[Return to text\]](#)

Commodity	Value of receipts (\$1000)	Share of California receipts (%)	California share of U.S. value (%)
Almonds	2,200,055	6.9	100
Avocados	365,371	1.1	96.3
Broccoli	625,721	2	92.5
Cattle and calves	1,633,740	5.1	3.5
Celery	265,081	0.8	93.4
Cotton lint, all	666,510	2.1	14.3
Dairy products	5,365,992	16.9	19.6
Grapes	2,758,467	8.7	91.5
Greenhouse/nursery	3,328,147	10.5	21.2
Hay	603,344	1.9	13.7
Lemons	284,413	0.9	88.9
Lettuce	1,462,331	4.6	70.7
Melons, watermelons, etc.	319,027	1	45.3
Onions	313,534	1	30.6
Oranges	577,326	1.8	36.8
Peaches	251,254	0.8	54.4
Peppers, green fresh	277,120	0.9	48.1
Pistachios	444,160	1.4	100
Potatoes	217,782	0.7	9.2
Poultry/eggs	1,230,065	3.9	4.2
Spinach, fresh	199,920	0.6	76.6
Strawberries	1,218,860	3.8	82.8
Tomatoes, fresh	420,616	1.3	31.3
Tomatoes, processing	669,973	2.1	93.1
Walnuts	438,750	1.4	100

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897 **Table A5.1.1. California crop categories used in the assessment**⁹ [\[Return to text\]](#)

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Alfalfa	Seed Crops	Other Food crops	Other Feed Crop
Alfalfa Hay	Alfalfa Seed Grass seed, sudan Grass seed, Bermuda Grass Grass seed, other Legume Seed Sunflower Vegetable seeds	Beans, dry Beans, dry lima Beans, green lima Field crops, other Peanuts Potatoes Rice Safflower Sugar Beets Sweet Potatoes Wheat Wild Rice	Almond Hulls Barley Corn Grain Corn Silage Haylage, non-alfalfa Oats Rye Small Grain Hay Sorghum Grain Sorghum Silage Sudan Hay Tame Hay Triticale Wild Hay
Fruits and Nuts			
Almonds	Boysenberries	Grapes	Limes
Apples	Cherries	Guavas	Macadamias
Apricots	Chestnuts	Hazelnuts	Melons,
Avocados	Dates	Jojoba	Cantaloupe
Berries, Other	Deciduous, other	Kiwis	Nectarines
Blackberries	Figs	Kumquats	Olives
Blueberries	Grapefruit	Lemons	Oranges
			Peaches
			Pears
			Pecans
			Persimmons
			Pistachios
			Plums
			Pluots
			Pomegranates
			Prunes
			Raspberries
			Strawberries
			Subtropical, other
			Tangelos
			Tangerines
			Walnuts

⁹ These crop categories were used for the analysis in Figures 5.1.2, 5.1.3, 5.1.4, and 5.1.5.

Vegetable and Melon

Artichokes	Carrots	Garlic	Mustard Greens	Pepper, chili	Tomatoes, fresh
Asparagus	Cauliflower	Herbs	Mustard Seed	Peppers, bell	Tomatoes, processing
Beans, snap	Celery	Kale	Okra	Pumpkins	Turnips
Beets	Chicory	Lettuce	Onions, dry	Radishes	Vegetables, other
Broccoli	Collards	Melons, Honeydew	Onions, green	Rhubarb	Watercress
Brussel Sprouts	Cucumbers	Melons, Watermelon	Parsley	Spinach	
Cabbage, Chinese	Eggplant	Mint	Peas, Chinese	Squash	
Cabbage, Head	Escarole+Endive	Mushrooms	Peas, green	Sweet Corn	

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